

7. References

- Allen, N. J. (1985). The category of the person: A reading of Mauss's last essay. In M. Carrithers, S. Collins & S. Lukes (Eds.), *The category of the person: Anthropology, philosophy, history* (pp.26-35). Cambridge: Cambridge University Press.
- Allport, G. W. (1937). *Personality: A psychological interpretation*. New York: Holt.
- Amann, G. & Wipplinger, R. (Eds.) (1998). *Sexueller Mißbrauch: Überblick zu Forschung, Beratung und Therapie*. Ein Handbuch. Tübingen: dgvt.
- Antonovsky, A. (1979). *Health, stress, and coping*. San Francisco, CA: Jossey Bass.
- Antonovsky, A. (1983). The sense of coherence: Development of a research instrument. Newsletter and Research Report of the W. S. Schwartz Research Center for Behavioral Medicine (Vol. 1, pp.11-22). Israel: Tel Aviv University.
- Auhagen, A. E. (2000). On the psychology of meaning of life. *Swiss Journal of Psychology*, 59 (1), 34-48.
- Argyle, M. (1986). *The psychology of happiness*. London: Methuen.
- Argyle, M. (1999). Causes and correlates of happiness. In D. Kahneman, E. Diener & N. Schwarz (Eds.), *Well-being: The foundations of hedonic psychology*. New York: Russell Sage Foundation.
- Baessler, J. & Oerter, R. (2000). How remote is a remote culture? The example of Andean Indians in Peru and their comprehension of human nature. Manuscript submitted for publication.
- Baessler, J. & Schwarzer, R. (1996). Evaluación de la autoeficacia: Adaptación española de la escala de autoeficacia general [Measuring generalized self-beliefs: A Spanish adaptation of the General Self-Efficacy scale]. *Ansiedad y Estrés*, 2(1), 1-8.
- Bandura, A. (1995). *Self-efficacy*. San Francisco, CA: Freeman.
- Bastien, J. W. (1981). Metaphorical relations between sickness, society, and land in Qollahuaya ritual. *Human Organizations*, 31, 19-37.
- Battista, J. & Almond, R. (1973). The development of meaning in life. *Psychiatry*, 36, 409-427.
- Baumeister, R. F. (1986a). *Identity: Cultural change and the struggle for self*. New York: Oxford University Press.
- Baumeister, R. F. (1986b). *Public self and private self*. New York: Springer.
- Baumeister, R. F. (1991). *Meanings of life*. New York: Guilford.
- Baumeister, R. F. & Leary, M. R. (1995). The need to belong: Desire for interpersonal attachments as a fundamental human motivation. *Psychological Bulletin*, 117, 497-529.
- Baumeister, R. F., Stillwell, A. & Wotman, S. R. (1990). Victim and perpetrator accounts of interpersonal conflict: Autobiographical narratives about anger. *Journal of Personality and Social Psychology*, 59, 994-1005.
- Baumeister, R. F., Wotman, S. R. & Stillwell, A. (1993). Unrequited love: On heartbreak, anger, guilt, scriptlessness, and humiliation. *Journal of Personality and Social Psychology*, 64, 377-394.
- Beck, A. T. (1967). *Depression: Clinical, experimental, and theoretical aspects*. New York: Hoeber.
- Becker, L. (1992). Good lives: Prolegomena. *Social Philosophy and Policy*, 9, 15-37.
- Bergius, R. (1959). Entwicklung als Stufenfolge. In H. Thomas (Ed.), *Entwicklungspsychologie, Handbuch der Psychologie* (Vol. 3, pp. 104-195). Göttingen: Hogrefe.
- Berry, J. W. (1969). On cross-cultural comparability. *International Journal of Psychology*, 4, 119-128.
- Berry, J. W. (1981). Cultural systems and cognitive styles. In M. P. Friedman, J. P. Das & N. O'Connor (Eds.), *Intelligence and learning*. New York: Plenum.
- Berry, J. W. (1989). Imposed etics, emics, derived etics. The operationalization of a compelling dilemma. *International Journal of Psychology*, 24, 721-735.
- Berry, J. W. (1997). Immigration, acculturation, and adaptation. *Applied Psychology: An International Review*, 46, 5-68.
- Berry, J. W. (1999). Emics and etics: A symbiotic conception. *Culture & Psychology*, 5, 165-171.
- Berry, J. W., Poortinga, Y. H., Segall, M. H. & Dasen, P. R. (1992). *Cross-cultural psychology*. Cambridge: Cambridge University Press.
- Berry, J. W., Poortinga, Y. H. & Pandey, J. (1997). *Handbook of cross-cultural psychology*. Needham Heights, MA: Allyn & Bacon.
- Binswanger, L. (1963). *Being-in-the-world: Selected papers of Ludwig Binswanger*. New York: Basic Books.
- Black, A. L. & McCafferty, D. (1998, July 3-5). The age of contentment. *USA Weekend*, pp.4-6.
- Bliemeister, J., Frey, D., Aschenbach, G. & Köller, O. (1992). Zum Zusammenhang zwischen psychosozialen Merkmalen und dem Gesundheitszustand HIV-Infizierter: Eine interdisziplinäre Querschnittsstudie. *Zeitschrift für Klinische Psychologie*, 2, 182-196.
- Boesch, E. E. (1998). *Sehnsucht. Von der Suche nach Glück und Sinn*. Göttingen: Huber.
- Bowlby, J. (1969). *Attachment and loss: Vol. 1. Attachment*. New York: Basic Books.

- Bond, M. H. (1986). *The psychology of the Chinese people*. New York: Oxford University Press.
- Brambling, M., Rauh, H. & Beelmann, A. (Eds.) (1996). *Early childhood intervention*. Berlin: DeGruyter.
- Braun, G. & Domino, G. (1978). The purpose in life test. In O. K. Buros (Ed.), *The seventh mental measurements yearbook* (p.656). Highland Park, NJ: Gryphon.
- Brickman, P. & Campbell, D. T. (1971). Hedonic relativism and planning the good society. In M. H. Appley (Ed.), *Adaptation-level theory* (pp. 287-305). New York: Academic Press.
- Bronfenbrenner, U. (1981). *Die Ökologie der menschlichen Entwicklung*. Stuttgart: Klett-Cotta.
- Brown, L. B. (Ed.). (1994). *Religion, personality, and mental health*. New York: Springer.
- Bruner, J. (1999). Infancy and culture: A story. In S. Chaiklin & M. Hedegaard (Eds.), *Activity theory and social practice* (pp. 225-234). Aarhus, Denmark: Aarhus University Press.
- Bruner, J. S. & Tagiuri, R. (1954). The perception of people. In G. Lindzey (Ed.), *Handbook of social psychology*. Cambridge, Mass.: Addison Wesley.
- Brunstein, J. C. (1993). Personal goals and subjective well-being: A longitudinal study. *Journal of Personality and Social Psychology*, 65, 1061-1070.
- Buda, R. & Elsayed-Elkhouly, S. M. (1998). Cultural differences between Arabs and Americans: Individualism-collectivism revisited. *Journal of Cross-Cultural Psychology*, 29, 487-492.
- Buss, D. M. (1991). Evolutionary personality psychology. *Annual Review of Psychology*, 42, 459-491.
- Buss, D. M. (1999). *Evolutionary Psychology: The new science of the mind*. Boston, MA: Allyn & Bacon.
- Buss, D. M. (2000). The evolution of happiness. *American Psychologist*, 55, 15-23.
- Camus, A. (1942). *Lettres à un ami allemand*. Paris: Gallimard.
- Camus, A. (1947/1960). *The plague*. London: Penguin Books.
- Camus, A. (1992). *Essays*. Paris: French & European Publishers.
- Canclini, N. G. (1995). *Hybrid cultures: Strategies for entering and leaving modernity*. Minneapolis: University of Minnesota Press.
- Cantor, N. & Kihlstrom, J. (1987). *Personality and social intelligence*. Englewood Cliffs, NJ: Prentice-Hall.
- Carpenter, L. (1992). Inside/outside, which side counts: duality of self and bipartilization in Quechua. In R. D. H. Dover, K. E. Seibold & J. McDowell (Eds.), *Andean cosmologies through time: persistence and emergence* (pp. 115-136). Bloomington: Indiana University Press.
- Carrera, P. & Sánchez, F. (1998). Cultura, emociones negativas y cellos [Culture, negative emotions, and jealousy]. *Boletín de Psicología*, 60, 7-14.
- Claramunt, M. C. (1998). *Casitas quebradas. El problema de la violencia doméstica en Costa Rica [Broken homes. The problem of domestic violence in Costa Rica]*. San José: EUNED.
- Cole, M. (1992). Culture in development. In M. Bornstein & M. Lamb (Eds.), *Developmental psychology: An advanced textbook* (3rd edition). Hillsdale, NJ: Erlbaum.
- Cole, M., Gay, J., Glick, J. A. & Sharp, D. W. (1971). *The Cultural Context of Learning and Thinking*. New York: Basic Books.
- Cousins, S. (1989). Culture and selfhood in Japan and the U.S. *Journal of Personality and Social Psychology*, 56, 124-131.
- Cox, W. M. & Klinger, E. (1988). A motivational model of alcohol use. *Journal of Abnormal Psychology*, 97, 168-180.
- Cronbach, L. J. (1955). Processes affecting scores on understanding of others and assuming "similarity". *Psychological Bulletin*, 52, 177-193.
- Crowne, D. P. & Marlow, D. (1964). *The approval motive: Studies in evaluative dependence*. New York: Wiley.
- Crumbaugh, J. C. (1977). The Seeking of Noetic Goals Test (SONG): A complementary scale to the Purpose in Life Test (PIL). *Journal of Clinical Psychology*, 33, 900-907.
- Crumbaugh, J. C. & Maholick, L. T. (1964). *Manual of instructions for the Purpose-in-Life Test*. Lafayette, IN: Psychometric Affiliates.
- Csef, H. & Flingelli, G. (1993). Lebensinn und Überlebenswille bei Krebskranken. *Daseinsanalyse*, 10, 180-186.
- Csikszentmihaly, M. (1990). *Flow: The psychology of optimal experience*. New York: Harper & Row.
- Csikszentmihaly, M. (1999). If we are so rich, why aren't we happy? *American Psychologist*, 54, 821-827.
- Cushman, P. (1990). Why the self is empty: Toward a historically situated psychology. *American Psychologist*, 45, 599-611.
- Davidson, A. R. (1976). The etic-emic dilemma: Can methodology provide a solution in the absence of a theory? In Y. H. Poortinga (Ed.), *Basic problems in cross-cultural psychology* (pp. 49-54). Lisse: Swets & Zeitlinger.
- Debats, D. L. (1990). The Life Regards Index (LRI): Reliability and validity. *Psychological Reports*, 67, 27-34.
- Debats, D. L. (1999). Sources of meaning: An investigation of significant commitments in life. *Journal of Humanistic Psychology*, 39, 30-57.
- Deegener, G. (1995). *Sexueller Mißbrauch: Die Täter*. Weinheim: Psychologie Verlags Union.
- DePaola, S. J. & Ebersole, P. (1995). Meaning in life categories of elderly nursing home residents. *International*

- Journal of Aging and Human Development, 40, 227-236.
- DeVogler, K. L. & Ebersole, P. (1980). Categorization of college students' meaning of life. *Psychological Reports*, 46, 387-390.
- DeVogler, K. L. & Ebersole, P. (1981). Adults' meaning in life. *Psychological Reports*, 49, 87-90.
- DeVogler, K. L. & Ebersole, P. (1983). Young adolescents' meaning in life. *Psychological Reports*, 52, 427-431.
- DeVogler-Ebersole, K. L. & Ebersole, P. (1985). Depth of meaning in life: Explicit rating criteria. *Psychological Reports*, 56, 303-310.
- DeVos, G. (1985). Dimensions of the self in Japanese culture. In A. J. Marsella, G. De Vos & F. L. K. Hsu (Eds.), *Culture and self* (pp. 149-184). London: Tavistock.
- Díaz-Loving, R., Reyes-Lagunes, I. & Díaz-Guerrero, R. (1995). Some cultural facilitators and deterrents for the development of psychology: The role of graduate research training. *International Journal of Psychology*, 6, 681-692.
- Diener, E. (2000). Subjective well-being. The science of happiness and a proposal for a national index. *American Psychologist*, 55, 34-43.
- Diener, E. & Diener, C. (1996). Most people are happy. *Psychological Science*, 7, 181-185.
- Diener, E., Horwitz, J. & Emmons, R. A. (1985). Happiness of the very wealthy. *Social Indicators*, 16, 263-274.
- Diener, E. & Larsen, R. J. (1984). Temporal stability and cross-situational consistency of affective, behavioral, and cognitive responses. *Journal of Personality and Social Psychology*, 47, 580-592.
- Diener, E., Sandvik, E. & Pavot, W. (1991). Happiness is the frequency, not the intensity, of positive versus negative affect. In F. Strack, M. Argyle & N. Schwarz (Eds.), *Subjective well-being: An interdisciplinary perspective* (pp. 119-139). New York: Pergamon.
- Diener, E., Sandvik, E., Seidlitz, L. & Diener, M. (1993). The absolute relationship between income and subjective well-being: Relative or absolute? *Social Indicators Research*, 28, 195-223.
- Diener, E., Suh, E. M., Lucas, R. E. & Smith, H. L. (1999). Subjective well-being: Three decades of progress. *Psychological Bulletin*, 125, 276-302.
- Drake, S. G. (1834). *Biographs and history of the Indians of North America*. Boston: Perkins and Hilliard, Gay.
- Draucker, C. B. & Stern, P. N. (2000). Women's responses to sexual violence by male intimates. *Western Journal of Nursing Research*, 22 (4), 385-402.
- Durkheim, E. (1897). *Le suicide* (German 1973: *Der Selbstmord*. Neuwied: Luchterhand).
- Durkheim, E. (1898/1970). Individuelle und kollektive Vorstellungen. In E. Durkheim (Ed.), *Soziologie und Philosophie* (pp.45-83). Frankfurt: Suhrkamp.
- Dyck, M. J. (1987). Assessing logotherapeutic constructs: Conceptual and psychometric status of the purpose in life and seeking of noetic goals tests. *Clinical Psychology Review*, 7, 439-447.
- Eaton, L. & Louw, J. (2000). Culture and self in South Africa: Individualism-collectivism predictions. *Journal of Social Psychology*, 140, 210-217.
- Ebersole, P. (1998). Types and depth of written life meanings. In T. P. Wong & P. S. Fry (Eds.), *The human quest for meaning. A handbook of psychological research and clinical applications* (pp.179-191). Mahwah, NJ: Lawrence Erlbaum Associates.
- Ebersole, P. & DePaola, S. (1987). Meaning in life categories of later life couples. *Journal of Psychology*, 121, 185-191.
- Ebersole, P. & DePaola, S. (1989). Meaning in life depth in the active married elderly. *Journal of Psychology*, 123, 171-178.
- Ebersole, P. & DeVogler, K. L. (1981). Meaning in life: Category self ratings. *Journal of Psychology*, 107, 289-293.
- Ebersole, P. & Quiring, G. (1991). Meaning in Life Depth: The MILD. *Journal of Humanistic Psychology*, 31, 113-124.
- Ellison, C. G., Gay, D. A. & Glass, T. A. (1989). Does religious commitment contribute to individual life satisfaction? *Social Forces*, 68, 100-123.
- Embretson, S. E. (1983). Construct validity: Construct representation versus nomothetic span. *Psychological Bulletin*, 93, 179-197.
- Emmons, R. A. (1996). Striving and feeling: Personal goals and subjective well-being. In J. A. Bargh & P. M. Gollwitzer (Eds.), *Motivation and action* (pp. 314-337). New York: Guilford.
- Emmons, R. A., Dank, M. & Mongrain, M. (1996). Ultimate concerns: Psychological well-being and the search for significance. Unpublished manuscript, University of California, Davis.
- Emmons, R. A., Colby, P. M. & Kaiser, H. A. (1998). When losses lead to gains: Personal goals and the recovery of meaning. In T. P. Wong & P. S. Fry (Eds.), *The human quest for meaning. A handbook of psychological research and clinical applications* (pp.163-178). Mahwah, NJ: Lawrence Erlbaum Associates.
- Endruweit, G. (1999). Soziologische Menschenbilder. In R. Oerter (Ed.), *Menschenbilder in der modernen Gesellschaft* (pp. 5-21). Stuttgart: Ferdinand Enke Verlag.
- Enriquez, V. G. (1993). Developing a Filipino psychology. In U. Kim & J. W. Berry (Eds.), *Indigenous psychologies: Research and experience in cultural context* (pp. 152-169). Newbury Park, CA: Sage.

- Epstein, S. (1991). The self-concept, the traumatic neurosis, and the structure of personality. In D. J. Ozer, J. M. Healy, Jr. & A. J. Stewart (Eds.), *Perspectives in Personality* (Vol. 3A, pp. 63-98). London: Jessica Kingsley.
- Ernst, H. (1994). Die unstillbare Neugier auf Sinn. *Psychologie Heute*, 21 (10), 22-25.
- Evans-Pritchard, E. E. (1965). *Theories of primitive religion*. Oxford: Oxford University Press.
- Farr, R. M. & Moscovici, S. (Eds.) (1984). *Social representations*. Cambridge: Cambridge University Press.
- Faucheux, C. (1976). Cross-cultural research on experimental social psychology. *European Journal of Social Psychology*, 6, 269-322.
- Featherstone, M. (1993). *Undoing culture*. London: Sage.
- Festinger, L. (1970). *A theory of cognitive dissonance*. Stanford: Stanford University Press.
- Fijneman, Y. A., Willemsen, M. E. & Poortinga, Y. H. (1996). Individualism-collectivism: An empirical study of a conceptual issue. *Journal of Cross-Cultural Psychology*, 27, 381-402.
- Finifter, B. M. (1977). The robustness of cross-cultural findings. In L. L. Adler (Ed.), *Issues in cross-cultural research* (pp.151-184). *Annals of the New York Academy of Sciences* (Vol. 285).
- Fiske, A. P. (1991). *Making up society: The four elementary relational structures*. New York: Free Press.
- Flick, U. (1995). Alltagswissen in der Sozialpsychologie. In U. Flick (Ed.), *Psychologie des Sozialen* (pp. 54 – 77). Reinbek bei Hamburg: Rowohlt Taschenbuch Verlag GmbH.
- Flick, U. (1996). *Qualitative Forschung. Theorien, Methoden, Anwendung in Psychologie und Sozialwissenschaften*. Reinbek bei Hamburg: Rowohlt Taschenbuch Verlag GmbH.
- Florian, V. & Snowden, L. R. (1989). Fear of personal death and positive life regard: A study of different ethnic and religious-affiliated American college students. *Journal of Cross-Cultural Psychology*, 1, 64-79.
- Frankl, V. E. (1969). *The will to meaning: Foundations and applications of logotherapy*. New York: New American Library.
- Frankl, V. E. (1976). *Man's search for meaning*. New York: Pocket Books.
- Frankl, V. E. (1985). *The unheard cry for meaning: Psychotherapy and humanism*. New York: Simon & Schuster.
- Frederick, S. & Loewenstein, G. (1999). Hedonic adaptation. In D. Kahneman, E. Diener & N. Schwarz (Eds.), *Well-being: The foundations of hedonic psychology* (pp. 302-329). New York: Russell Sage Foundation.
- French, D. (1963). The relationship of anthropology to studies in perception and cognition. In S. Koch (ed.). *Psychology: A Study of a Science*. Vol. 6, New York: McGraw-Hill.
- Freud, S. (1908/1977). Character and anal erotism. In A. Richards (Ed.), *On sexuality. Three essays on the theory of sexuality and other works of Sigmund Freud* (pp. 209-215). Harmondsworth: Penguin Books.
- Frey, D. (1994). Bedingungen für ein Center of Excellence. *IBM-Nachrichten*, 44, 50-57.
- Frey, D., Wingerter-Wolters, G. & Schulz-Hardt, S. (1997). *Kontrollüberzeugungen, Sinnfindung und Genesungsverlauf: Zwischenergebnisse einer empirischen Studie mit Herzinfarktpatienten*. Unveröffentlichtes Manuskript, München/Kiel.
- Friedrich, W. N., Cohen, D. S. & Wiltner, L. T. (1988). Specific beliefs as moderator variables in maternal coping with mental retardation. *Children's Health Care*, 17, 40-44.
- Fromm, E. (1980). *Das Menschenbild bei Marx*. Frankfurt am Main: Europäische Verlagsanstalt.
- Garfield, C. (1973). A psychometrical and clinical investigation of Frankl's concept of existential vacuum and anomie. *Psychiatry*, 36, 396-408.
- Gatersleben, K. (1995). *Transparenz und Sinnstiftung bei Arbeitsprozessen: Eine empirische Untersuchung zu Ausdauerverhalten und Arbeitsleistung*. Unveröffentlichte Diplomarbeit, Universität Kiel.
- Geertz, C. (1975). On the nature of anthropological understanding. *American Scientist*, 63, 47-53.
- Georgas, J. (1989). Changing family values in Greece: From collectivist to individualist. *Journal of Cross-Cultural Psychology*, 20, 80-91.
- Georgas, J., van de Vijver, F. J. R. & Berry, J. W. (1999). *Ecosocial indicators and psychological variables in cross-cultural research*. Manuscript submitted for publication.
- Gergen, K. J. (1968). Personal consistency and the presentation of self. In C. Gordon & K. J. Gergen (Eds.), *The self in social interaction: Classic and contemporary perspectives* (Vol. 1, pp. 299-308). New York: Wiley.
- Gergen, K. J. (1985). Social constructionist inquiry: Context and implications. In K. J. Gergen & K. E. Davis (Eds.), *The social construction of the person* (pp. 3-18). New York: Springer.
- Gilligan, C. (1982). *In a different voice: Psychological theory and women's development*. Cambridge, MA: Harvard University Press.
- Gire, J. Z. (1997). The varying effect of individualism-collectivism on preference for methods of conflict resolution. *Canadian Journal of Behavioural Science*, 29, 38-43.
- Goldsmith, H. H. (1996). Studying temperament via construction of the Toddler Behavior Assessment Questionnaire. *Child Development*, 67, 218-235.
- Gray, J. D. & Silver, R. C. (1990). Opposite sides of the same coin: Former spouses' divergent perspectives in coping with their divorce. *Journal of Personality and Social Psychology*, 59, 1180-1191.

- Greenway, C. (1998). Hungry earth and vengeful stars: soul loss and identity in the Peruvian Andes. *Social Sciences Medicine*, 47, 993-1004.
- Gregory, G. D. & Munch, J. M. (1997). Cultural values in international advertising: An examination of familial norms and roles in Mexico. *Psychology and Marketing*, 1, 99-119.
- Gudykunst, W. B., Matsumoto, Y., Ting-Toomey, S. & Nishida, T. (1996). The influence of cultural individualism-collectivism, self construals, and individual values on communication styles across cultures. *Human Communication Research*, 22, 510-543.
- Gunther, B. (1979). *Dying for Enlightenment*. New York: Harper and Row.
- Gutierrez, S. E., Kenrick, D. T. & Partch, J. J. (1999). Beauty, dominance, and the mating game: Contrast effects in self-assessment reflect gender differences in mate selection. *Personality and Social Psychology Bulletin*, 25, 1126-1134.
- Hackman, J. R. & Oldham, G. (1976). Motivation through the design of work: Test of a theory. *Organizational Behavior and Human Performance*, 16, 250-279.
- Hallowell, A. I. (1955). *Culture and experience*. Philadelphia: University of Pennsylvania Press.
- Hamaguchi, E. (1985). A contextual model of the Japanese: Toward a methodological innovation in Japan studies. *Journal of Japanese Studies*, 11, 289-321.
- Han, G. & Park, B. (1995). Children's choice in conflict: Application of the theory of individualism-collectivism. *Journal-of-Cross-Cultural-Psychology*, 26, 298-313.
- Haring, M. J., Stock, W. A. & Okun, M. A. (1984). A research synthesis of gender and social class as correlates of subjective well-being. *Human Relations*, 37, 645-657.
- Hawkins, S. A. & Hastie, R. (1990). Hindsight: Biased judgments of past events after the outcomes are known. *Psychological Bulletin*, 107, 311-327.
- Hayes, N. (1998). *Foundations of psychology. An introductory text*. Surrey: Nelson.
- Head, H. (1920). *Studies in neurology*. London: Oxford University Press.
- Headey, B. & Wearing, A. (1992). *Understanding happiness: A theory of subjective well-being*. Melbourne, Victoria, Australia: Longman Cheshire.
- Heatheron, T. F. & Nichols, P. A. (1994). Personal accounts of successful versus failed attempts at life change. *Personality and Social Psychology Bulletin*, 20, 664-675.
- Heider, F. (1958). *The psychology of interpersonal relations*. New York: Wiley.
- Helfrich, H. (1999). Beyond the dilemma of cross-cultural psychology: resolving the tension between etic and emic approaches. *Culture & Psychology*, 5, 131-153.
- Hepburn, R. (1965). Questions about the meaning of life. *Religious Studies*, 1, 125-140.
- Hermans, H. J. M. & Kempen, H. J. G. (1998). Moving cultures: The perilous problems of cultural dichotomies in a globalizing society. *American Psychologist*, 53, 1112-1120.
- Hjelle, L. A. & Ziegler, D. J. (1992). *Personality theory: Basic assumptions, research, and applications*. (3rd ed.). New York: McGraw Hill.
- Hobbes, T. (1947/1651). *Leviathan*. Oxford: Michael Oakeshott.
- Hocart, A. M. (1987). *Imagination and proof*. Tucson: The University of Arizona Press.
- Holdstock, T. L. (1999). The perilous problem of neglecting cultural realities. *American Psychologist*, 54, 838-839.
- Holland, D. & Quinn, N. (1987). *Cultural models in language and thought*. Cambridge: Cambridge University Press.
- Holzkamp, K. 1983. *Grundlagen der Psychologie*. Frankfurt am Main: Campus.
- Hsu, F. L. K. (1985). The self in cross-cultural perspective. In A. J. Marsella, G. De Vos & F. L. K. Hsu (Eds.), *Culture and self* (pp. 24-55). London: Tavistock.
- Hui, C. (1984). *Individualism-collectivism: theory, measurement, and its relation to reward allocation*. Unpublished doctoral dissertation, University of Illinois at Urbana-Champaign.
- Hui, C. & Triandis, H. C. (1986). Individualism-collectivism: A study of cross-cultural researchers. *Journal of Cross-Cultural Psychology*, 17, 225-248.
- Hui, C. & Villareal, M. (1989). Individualism-collectivism and psychological needs. *Journal of Cross-Cultural Psychology*, 20, 310-323.
- Inglehart, R. (1990). *Culture shift in advanced industrial society*. Princeton, NJ: Princeton University Press.
- Jahoda, G. (1977). In pursuit of the emic-etic distinction: can we ever capture it? In Y. H. Poortinga (Ed.), *Basic problems in cross-cultural psychology* (pp. 55-63). Lisse: Swets & Zeitlinger.
- Jahoda, G. (1980). Cross-cultural comparisons. In M. H. Bornstein (Ed.), *Comparative methods in psychology* (pp. 105-148). Hillsdale, NJ: Lawrence Erlbaum.
- Jahoda, G. (1983). The cross-cultural emperor's conceptual clothes: the emic-etic issue revisited. In J. B. Deregowski, S. Dziurawiec and R. C. Annis (Eds.), *Explications in cross-cultural psychology*. Lisse: Swets and Zeitlinger.

- Janoff-Bulman, R. (1989). Assumptive worlds and the stress of traumatic events: Application of the schema construct. *Social Cognition*, 2, 113-136.
- Janoff-Bulman, R. (1992). *Shattered assumptions: Toward a psychology of trauma*. New York: The Free Press.
- Janoff-Bulman, R. & Wortman, C. B. (1977). Attributions of blame and coping in the "real world": Severe accident victims react to their lot. *Journal of Personality and Social Psychology*, 35, 351-363.
- Jenerson-Madden, D., Ebersole, P. & Romero, A. M. (1992). Personal life meaning of Mexicans. *Journal of Social Behavior and Personality*, 7, 151-161.
- Ji, C. H. C. (1997). Collectivism in moral development. *Psychological-Reports*, 80, 967-975.
- Jodelet, D. (1991a). *Madness and social representations*. Hemel Hempstead: Harvester/Wheatsheaf.
- Jodelet, D. (1991b). Soziale Repräsentationen psychischer Krankheit in einem ländlichen Milieu in Frankreich: Entstehung, Struktur, Funktionen. In U. Flick (Ed.), *Alltagswissen über Gesundheit und Krankheit – Subjektive Theorien und soziale Repräsentationen* (pp. 269-292). Heidelberg: Asanger.
- Johnson, F. (1985). The Western concept of the self. In A. J. Marsella, G. De Vos & F. L. K. Hsu (Eds.), *Culture and self*. London: Tavistock.
- Johnson, M. (1987). *The body in the mind*. Chicago: University of Chicago Press.
- Jones, E. E., Kanouse, D. E., Kelley, H. H., Nisbett, R. E., Valins, S. & Weiner, B. (1972). *Attribution. Perceiving the causes of behavior*. Morristown, NJ.: General Learning Press.
- Joske, W. D. (1981). Philosophy and the meaning of life. In E. D. Klemke (Ed.), *The meaning of life* (pp. 248-261). New York: Oxford University Press.
- Kagitcibasi, C. (1987). Individual and group loyalties: Are they compatible? In C. Kagitcibasi (Ed.), *Growth and progress in cross-cultural psychology*. Lisse: Swets & Zeitlinger.
- Kagitcibasi, C. & Poortinga, Y. H. (2000). Cross cultural psychology: Issues and overarching themes. *Journal of Cross-Cultural Psychology*, 31, 129-147.
- Kahneman, D. & Tversky, A. (1984). Choices, values, and frames. *American Psychologist*, 39, 341-350.
- Karoly, P. (1991). Goal systems and health outcomes across the life span: A proposal. In H. E. Schroeder (Ed.), *New directions in health psychology assessment* (pp. 65-91). New York: Hemisphere.
- Kearins, J. M. (1981). Visual spatial memory in Australian Aboriginal children of desert regions. *Cognitive Psychology*, 13, 434-460.
- Kearins, J. M. (1986). Visual spatial memory in Aboriginal and white Australian children. *Australian Journal of Psychology*, 38, 203-214.
- Keller, H. (1996). Evolutionary approaches. In J. W. Berry, Y. H. Poortinga & J. Pandey (Eds.), *Handbook of cross-cultural psychology: Vol. 1. Theory and method* (2nd ed., pp.215-255). Boston: Allyn & Bacon.
- Keller, H. (2000). Human parent-child relationships from an evolutionary perspective. *American Behavioral Scientist*, 43, 957-969.
- Keller, H. & Eckensberger, L. H. (1998). Kultur und Entwicklung. In H. Keller (Ed.), *Lehrbuch der Entwicklungspsychologie* (pp. 57-96). Bern: Huber.
- Keller, H. & Greenfield, P. M. (2000). History and future of development in cross-cultural psychology. *Journal of Cross-Cultural Psychology*, 31, 52-56.
- Keller, H., Lohaus, A., Völker, S., Cappenberg, M. & Chasiotis, A. (1999). Temporal contingency as an independent component of parenting behavior. *Child Development*, 70, 474-485.
- Kennedy, S., Scheier, J. & Rogers, A. (1984). The price of success: Our monocultural science. *American Psychologist*, 39, 996-997.
- Kern, P. (1992). Eine "Sinn-Gruppe" als Zusatzangebot bei der stationären Behandlung von Suchtkranken. *Sucht*, 38 (3), 173-179.
- Ketelaar, T. (1995). *Emotions as mental representations of fitness affordances. Evidence supporting the claim that the negative and positive emotions map onto fitness costs and benefits*. Paper presented at the annual meeting of the Human Behavior and Evolution Society, Santa Barbara, CA.
- Kieser, A., Reber, G. & Wunderer, R. (Eds.) (1995). *Handwörterbuch der Führung* (2., neugestaltete Auflage). Stuttgart: Schäffer-Poeschel.
- Kim, U. (1995). Psychology, science, and culture: Cross-cultural analysis of national psychologies in developing countries. *International Journal of Psychology*, 30, 663-679.
- Kim, U. (1999). After the "crisis" in social psychology: The development of the transactional model of science. *Asian Journal of Social Psychology*, 2, 1-19.
- Kim, U. & Berry, J. W. (1993). *Indigenous psychologies: Experience and research in cultural context*. Newbury Park, CA: Sage.
- Kim, U., Park, Y. S. & Park, D. (2000). The challenge of cross-cultural psychology: The role of indigenous psychologies. *Journal of Cross-Cultural Psychology*, 31, 63-75.
- King, L. A. & Broyles, S. (1997). Wishes, gender, personality, and well-being. *Journal of Personality*, 65, 50-75.
- King, L. A. & Nappa, C. K. (1998). What makes a life good? *Journal of Personality and Social Psychology*, 75, 156-165.

- Kish, G. B. & Moody, D. R. (1989). Psychopathology and life purpose: *International Forum for Logotherapy*, 12, 40-45.
- Kleinbeck, U. (1987). Gestaltung von Motivationsbedingungen der Arbeit. In U. Kleinbeck & J. Rutenfranz (Eds.), *Arbeitspsychologie* (pp. 440-492). Göttingen: Hogrefe.
- Klineberg, O. (1980). Historical perspectives: Cross-cultural psychology before 1960. In H. C. Triandis & W. W. Lambert (Eds.), *Handbook of cross-cultural psychology: Vol. 1. Perspectives* (pp. 31-68). Boston: Allyn & Bacon.
- Klinger, E. (1977). *Meaning and void: Inner experience and the incentives in people's lives*. Minneapolis: University of Minnesota Press.
- Klinger, E. (1987). The Interview Questionnaire Technique: Reliability and validity of a mixed idiographic-nomothetic measure of motivation. In J. N. Butcher & C. D. Spielberger (Eds.), *Advances in personality assessment* (Vol.6, p. 31-48). Hillsdale, NJ: Lawrence Erlbaum Associates.
- Klinger, E. (1998). The search for meaning in evolutionary perspective and its clinical implications. In T. P. Wong & P. S. Fry (Eds.), *The human quest for meaning. A handbook of psychological research and clinical applications* (pp.27-50). Mahwah, NJ: Lawrence Erlbaum Associates.
- Klinger, E., Cox, W. M. & Blount, J. P. (1995). The Motivational Structure Questionnaire. In J. P. Allen (Ed.), *Assessing alcohol problems: A guide for clinicians and researchers* (pp. 399-411). Bethesda, MD: National Institute on Alcohol Abuse and Alcoholism.
- Koch, S. & Leary, D. E. (Eds.). (1985). *A century of psychology as science*. New York: McGraw-Hill.
- Kohlberg, L. (1964). Development of moral character and moral ideology. In M. L. Hoffman & L. W. Hoffman (Eds.), *Review of child development research* (Vol. 1. pp. 383-441). New York: Russell Sage.
- Kohlberg, L. (1996). *Die Psychologie der Moralentwicklung*. Frankfurt am Main: Suhrkamp.
- Köhler, W. (1994). Wozu leben? Auskünfte über den Sinn des persönlichen Daseins. *Psychologie Heute*, 21 (10), 28-30.
- Kondo, D. (1982). *Work, family and the self: A cultural analysis of Japanese family enterprise*. Unpublished doctoral dissertation, Harvard University.
- Korotkov, D. (1998). The sense of coherence: Making sense out of chaos. In T. P. Wong & P. S. Fry (Eds.), *The human quest for meaning. A handbook of psychological research and clinical applications* (pp.51-70). Mahwah, NJ: Lawrence Erlbaum Associates.
- Kramer, D. A. (1983). Post-formal operations? A need for further conceptualization. *Human Development*, 26, 91-105.
- Kramer, D. A. & Woodruff, D. S. (1986). Relativistic and dialectical thought in three adult age groups. *Human Development*, 29, 280-290.
- Kreibich-Fischer, R. (1996). Krebsbewältigung und Lebenssinn. In H. P. R. Bilek, O. R. Frischenschlager & G. R. Linemayr (Eds.), *Jahrbuch der Psychoonkologie 1996* (pp.95-102). Wien: Springer.
- Kushner, H. (1987). You've got to believe in something. *Redbook*, 92-94.
- Lebra, T. S. (1976). *Japanese patterns of behavior*. Honolulu: University of Hawaii Press.
- Lebra, T. S. (1992). *Culture, self, and communication*. Ann Arbor: University of Michigan, Ms.
- Leslie, C. (1990). Scientific racism. *Social Science and Medicine*, 31, 112-118.
- LeVine, R. A. (1994). *Child care and culture: Lessons from Africa*. Cambridge: Cambridge University Press.
- Liedloff, J. (1999). *Auf der Suche nach dem verlorenen Glück*. München: C. H. Beck.
- Little, B. R. (1998). Personal project pursuit: Dimensions and Dynamics of personal meaning. In T. P. Wong & P. S. Fry (Eds.), *The human quest for meaning. A handbook of psychological research and clinical applications* (pp.193-212). Mahwah, NJ: Lawrence Erlbaum Associates.
- Loevinger, J. (1976). *Ego development: Conceptions and theories*. San Francisco, CA: Jossey-Bass.
- Loevinger, J. (1987). *Paradigms of personality*. W. H. Freeman & Co.
- Loewer, B. & Rey, G. (Eds.) (1991). *Meaning in mind*. Cambridge, MA: Blackwell.
- Lorenz, K. (1969). Innate bases of learning. In K. H. Pribram (Ed.), *On the biology of learning* (pp. 13-93). New York: Harcourt.
- Lukas, E. (1994). Die Bedeutung der Sinnfindung als Therapieziel im Genesungsprozess von Suchtkranken. *Beiträge des 6. Heidelberger Kongresses 1993. Schriftenreihe des Fachverbandes Sucht*, 13, (pp. 67-78). Fürstenfeldbruck: Fachverband Sucht.
- Lurija, A. R. (1976). *Cognitive development. Its cultural and social foundations*. Cambridge, Mass.: Harvard University Press.
- Lurija, A. R. (1986). Die historische Bedingtheit individueller Erkenntnisprozesse. Weinheim: VCH/Berlin: DDR: VEB Verlag der Wissenschaften.
- Lykes, M. B. (1985). Gender and individualistic vs. collectivistic bases for notions about the self. In A. J. Stewart & M. B. Lykes (Eds.), *Gender and personality: Current perspectives on theory and research* (pp. 268-295). Durham, NC: Duke University Press.
- Lykken, (1999). *Happiness*. New York: Golden Books.

- Maddi, S. R. (1970). The search for meaning. In A. Williams & M. Page (Eds.), *The Nebraska symposium on motivation* (pp. 134-183). Lincoln: University of Nebraska Press.
- Magnus, K. & Diener, E. (1991). *A longitudinal analysis of personality, life events, and subjective well-being*. Paper presented at the 63rd Annual Meeting of the Midwestern Psychological Association, Chicago.
- Magnusson, D. (1995). Individual development: A holistic, integrated model. In P. Moen, G. H. Elder & K. Lüscher (Eds.), *Examining lives in context* (pp. 19-60). Washington, DC: American Psychological Association.
- Markus, H. (1977). Self-schemas and processing information about the self. *Journal of Personality and Social Psychology*, 35, 63-78.
- Markus, H. R. & Kitayama, S. (1991a). Culture and the self: implications for cognition, emotion, and motivation. *Psychological Review*, 98, 224-253.
- Markus, H. R. & Kitayama, S. (1991b). Cultural variation in the self-concept. In J. Strauss & G. R. Goethals (Eds.), *The self: Interdisciplinary approaches* (pp. 18-48). New York: Springer.
- Marsella, A. J., De Vos, G. & Hsu, F. L. K. (Eds.) (1985). *Culture and self*. London: Tavistock.
- Maslow, A. H. (1968). *Toward a psychology of being*. New York: Van Nostrand Reinhold.
- Maslow, A. H. (1971). *The farthest reaches of human nature*. New York: Viking.
- Mastekaasa, A. (1994). Marital status, distress, and well-being: An international comparison. *Journal of Comparative Family Studies*, 25, 183-206.
- Mastekaasa, A. (1995). Age variations in the suicide rates and self-reported subjective well-being of married and never married persons. *Journal of Community and Applied Social Psychology*, 5, 21-39.
- May, R. (1940). *The springs of creative living: A study of human nature and God*. New York: Abingdon-Cokesbury.
- Mayring, P. (1983). *Qualitative Inhaltsanalyse. Grundlagen und Techniken*. Weinheim: Deutscher Studien Verlag.
- Mays, V. M., Rubin, J., Sabourin, M. & Walker, L. E. (1996). Moving toward a global psychology. Changing theories and practice to meet the needs of a changing world. *American Psychologist*, 51 (5), 485-487.
- McCarthy, S. V. (1983). Geropsychology: Meaning in life for adults over 70. *Psychological Reports*, 53, 497-498.
- McGregor, I. & Little, B. R. (1998). Personal projects, happiness and meaning: On doing well and being yourself. *Journal of Personality and Social Psychology*, 74, 494-512.
- McIntosh, D., Silver, R. & Wortman, C. (1993). Religion's role in adjustment to a negative life event: Coping with the loss of a child. *Journal of Personality and Social Psychology*, 65, 812-821.
- Mehnert, T., Kraus, H. H., Nadler, R. & Boyd, M. (1990). Correlates of life satisfaction in those with disabling conditions. *Rehabilitation Psychology*, 35, 3-17.
- Michalos, A. (1991). *Global report on student well-being: Life satisfaction and happiness. Vol. 1*. New York: Springer.
- Miller, P. H. (1999). *Theories of developmental psychology*. New York: Freeman & Company.
- Mitchell, W. (1991). *Peasants on the edge: Crop, cult and crisis in the Andes*. Austin: University of Texas Press.
- Möhwald, U. (1996). Wertewandel in Japan: Einige Aspekte der Ergebnisse des Forschungsprojekts des Deutschen Instituts für Japanstudien. In G. Trommsdorf & H.-J. Kornadt (Eds.), *Gesellschaftliche und individuelle Entwicklung in Japan und Deutschland* (pp. 169-188). Konstanz: Universitätsverlag Konstanz.
- Morelli, G. A., Rogoff, B., Oppenheim, D. & Goldsmith, D. (1992). Cultural variations in infants' sleeping arrangements: Questions of independence. *Developmental Psychology*, 28, 614-621.
- Mosovici, S. (1961). *La psychanalyse, son image et son publique*. Paris: Presses Universitaires de France.
- Mosovici, S. (1984). The phenomena of social representations. In R. M. Farr & S. Mosovici (Ed.), *Social representations* (pp.3-69). Cambridge: Cambridge University Press.
- Mosovici, S. (1988). Notes towards a description of social representation. *European Journal of Social Psychology*, 18, 211-250.
- Mosovici, S. (1991). Die prälogische Mentalität der Zivilisierten. In U. Flick (Ed.), *Alltagswissen über Gesundheit und Krankheit – subjektive Theorien und soziale Repräsentationen* (pp. 245-268). Heidelberg: Asanger.
- Mosovici, S. (1995). Geschichte und Aktualität sozialer Repräsentationen. In U. Flick (Ed.), *Psychologie des Sozialen* (pp. 266 – 314). Reinbek bei Hamburg: Rowohlt Taschenbuch Verlag GmbH.
- Mosovici, S. & Hewstone, M. (1983). Social representations and social explanations: From the naive to the amateur scientist. In M. Hewstone (Ed.), *Attribution theory: Social and functional extensions*. (pp. 98-125). Oxford: Basil Blackwell.
- Murdock, G. P. (1955). Changing emphases in social structures. *South-Western Journal of Anthropology*, 11, 361-370.
- Murphy, A. (1997). *Peru Handbook*. Bath: Footprint Handbooks.
- Murray, S. L. & Holmes, J. G. (1994). Storytelling in close relationships: The construction of confidence. *Personality and Social Psychology Bulletin*, 20, 650-663.
- Myers, D. G. (1993). *The pursuit of happiness*. New York: Avon.

- Myers, D. G. (2000). The funds, friends, and faith of happy people. *American Psychologist*, *55*, 56-67.
- Myers, D. G. & Diener, E. (1996). The pursuit of happiness. *Scientific American*, *11*, 54-56.
- Neisser, U. (1988). Five kinds of self-knowledge. *Philosophical Psychology*, *1*, 35-59.
- Nesse, R. M. & Williams, G. C. (1994). *Why we get sick*. New York: New York Times Books.
- Newcomb, M. D. & Harlow, L. L. (1986). Life events and substance use among adolescents: Mediating effects of perceived loss of control and meaninglessness in life. *Journal of Personality and Social Psychology*, *51*, 564-577.
- Nolen-Hoeksema, S. (1987). Sex differences in unipolar depression. Evidence and theory. *Psychological Bulletin*, *101*, 259.
- Ochsmann, R. (1994). Umgang mit der eigenen Endlichkeit. *Logotherapie & Existenzanalyse, special issue*, 34-48.
- Oerter, R. (1995). *Manual zum Erwachsenen-Interview*. Unpublished Manuscript. Ludwigs-Maximilians-Universität, München.
- Oerter, R., Oerter, R. M., Agostiani, H., Kim, H. O. & Wibowo, S. (1996). The concept of human nature in East Asia. Etic and emic characteristics. *Culture and Psychology*, *2*, (No. 1), 9-51.
- Oerter, R. (1999). Das Menschenbild im Kulturvergleich. In R. Oerter (Ed.), *Menschenbilder in der modernen Gesellschaft* (pp. 185-198). Stuttgart: Ferdinand Enke Verlag.
- Okun, M. A. & Stock, W. A. (1987). Correlates and components of subjective well-being among the elderly. *Journal of Applied Gerontology*, *6*, 95-112.
- Olson, D. R. (1986). Intelligence and literacy: The relationships between intelligence and the technologies of representation and communication. In R. J. Sternberg & R. K. Wagner (Eds.), *Practical intelligence. Nature and origins of competence in the everyday world* (pp. 338-360). Cambridge: Cambridge University Press.
- Omodei, M. M. & Wearing, A. J. (1990). Need satisfaction and involvement in personal projects: Toward an integrative model of subjective well-being. *Journal of Personality and Social Psychology*, *59*, 762-769.
- Oyserman, D. & Markus, H. R. (1995). Das Selbst als soziale Repräsentation. In U. Flick (Ed.), *Psychologie des Sozialen* (pp. 140 – 163). Reinbek bei Hamburg: Rowohlt Taschenbuch Verlag GmbH.
- Parducci, A. (1995). Happiness, pleasure, and judgment: The contextual theory and its applications. Mahwah, NJ: Erlbaum.
- Pargament, K. I. (1996). Religious methods of coping: Resources for the conservation and transformation of significance. In E. Shafranske (Ed.), *Religion and the clinical practice of psychology* (pp. 215-239). Washington, DC: American Psychological Association.
- Park, C. L., Cohen, L. H. & Murch, R. L. (1996). Assessment and prediction of stress-related growth. *Journal of Personality*, *64*, 71-105.
- Paulhus, D. L. (1986). Self-deception and impression management in test responses. In A. Angleitner & J. S. Wiggins (Eds.), *Personality assessment via questionnaires* (pp. 143-165). Berlin: Springer.
- Pavot, W., Diener, E., Colvin, C. R. & Sandvik, E. (1991). Further validation of the Satisfaction With Life Scale: Evidence for the cross-method convergence of well-being measures. *Journal of Personality Assessment*, *57*, 149-161.
- Pavot, W., Diener, E. & Fujita, F. (1990). Extraversion and happiness. *Personality and Individual Differences*, *11*, 1299-1306.
- Pennebaker, J. W. (1990). *Opening up: The healing power of confiding in others*. New York: William Morrow.
- Pérez, C., Padilla, J. L., Gonzalez, A. & Rojas, A.J. (1996). El uso de las técnicas de escalamiento para la definición y medida del continuo psicosocial individualismo-colectivismo [Using scaling techniques for definition and measurement of the psychosocial continuum individualism-collectivism]. *Boletín de Psicología*, *52*, 7-23.
- Perkins, H. W. (1991). Religious commitment, Yuppie values, and well-being in post-collegiate life. *Review of Religious Research*, *32*, 244-251.
- Peseschkian, N. (1981). Sinn des Lebens. Religion - Wissenschaft und Philosophie als Versuche, den Sinn des Lebens zu ergründen. *Zeitschrift für Positive Psychotherapie*, *3*, 3-19.
- Petrie, K. & Azariah, R. (1990). Health-promoting variables as predictors of responses to a brief pain management program. *Clinical Journal of Pain*, *6*, 43-46.
- Petrie, K. & Brook, R. (1992). Sense of coherence, self-esteem, depression, and hopelessness as correlates of reattempting suicide. *British Journal of Clinical Psychology*, *31*, 293-300.
- Piaget, J. (1992). *Origins of intelligence in children*. International Universities Press.
- Piaget, J. (1936). *Psychologie der Intelligenz*. Zürich: Rascher.
- Pike, K. L. (1954). Emic and etic standpoints for the description of behavior. In K. L. Pike (Ed.), *Language in relation to a unified theory of the structure of human behavior. Part I* (pp. 8-28). Glendale California: Summer Institute of Linguistics.
- Pinker, S. (1997). *How the mind works*. New York: Norton.

- Pitts, V. L. & Schwartz, M. D. (1997). Self-blame in hidden rape cases. In M. D. Schwartz (Ed.), *Researching sexual violence against women: Methodological and personal perspectives*. (pp. 65-70). Thousand Oaks, CA: Sage Publications.
- Poortinga, Y. H. & Malpass, R. S. (1986). Making inferences from data. In W. J. Lonner & J. W. Berry (Eds.), *Field methods in cross-cultural research* (pp. 17-46). Beverly Hills: Sage Publications.
- Prieto, J. (1998). *Historia del Perú* [History of Peru]. Lima: Minerva.
- Quinn, N. & Holland, D. (1987). Culture and cognition. In D. Holland & N. Quinn (Eds.), *Cultural models in language and thought*. Cambridge: Cambridge University Press.
- Raguz, M. (1995). *Construcciones sociales y psicológicas de mujer, hombre, femineidad, masculinidad y género en diversos grupos poblacionales* [Social and psychological constructions of woman, man, femininity, masculinity, and gender in different populations]. Lima: Pontificia Universidad Católica del Perú.
- Reker, G. T., Peacock, E. J. & Wong, P. T. P. (1987). Meaning and purpose in life and well-being: A life-span perspective. *Journal of Gerontology*, 42, 44-49.
- Reker, G. T. & Wong, P. T. P. (1984). Psychological and physical well-being in the elderly: The perceived well-being scale (PWB). *Canadian Journal on Aging*, 3, 23-32.
- Renner, B., Knoll, N. & Schwarzer, R. (2000). *Age and body weight make a difference in optimistic health beliefs and nutrition behaviors*. *International Journal of Behavioral Medicine*, 7, 143-159.
- Richards, J. M. Jr. (1966). Life goals of American college freshmen. *Journal of Counseling Psychology*, 13, 12-20.
- Richter, N. (1993). *Bedeutung und Zusammenhänge von Sinn, Werten, innerem Halt und Zielen im Leben von Menschen. Eine empirische Untersuchung*. Diplomarbeit. Hamburg: Universität Hamburg, Fachbereich Psychologie.
- Roberson, L. (1989). Assessing personal work goals in the organizational setting: Development and evaluation of the Work Concerns Inventory. *Organizational Behavior and Human Decision Processes*, 44, 345-367.
- Rogers, C. (1980). *A way of being*. Boston: Houghton Mifflin.
- Rogoff, B. (1990). *Apprenticeship in thinking: Cognitive development in social context*. New York: Oxford University Press.
- Roland, A. (1988). *In search of self in India and Japan: Toward a cross-cultural psychology*. Princeton, NJ: Princeton University Press.
- Rosenthal, D. A. & Feldman, S. S. (1992). The nature and stability of ethnic identity in Chinese youth: Effects of length of residence in two cultural contexts. *Journal of Cross-Cultural Psychology*, 23, 214-227.
- Rothbaum, F., Weisz, J. R. & Snyder, S. (1982). Changing the world and changing the self: A two process model of perceived control. *Journal of Personality and Social Psychology*, 42, 5-37.
- Rugh, A. (1985). *Family in contemporary Egypt*. Cairo: American University Press.
- Ryff, C. D. & Keyes, C. L. M. (1995). The structure of psychological well-being revisited. *Journal of Personality and Social Psychology*, 69, 719-727.
- Ryff, C. D. & Singer, B. (1998). The contours of positive mental health. *Psychological Inquiry*, 9, 1-28.
- Sachdev, P. (1997). The Maori of New Zealand. In I. Al-Issa & M. Tousignant (Eds.), *Ethnicity, Immigration, and Psychopathology* (pp. 189-211). New York: Plenum Press.
- Sameroff, A. J. (1975). Transactional models in early social relations. *Human Development*, 18, 65-79.
- Sampson, E. E. (1988). The debate on individualism: Indigenous psychologies of the individual and their role in personal and societal functioning. *American Psychologist*, 43, 15-22.
- Sandvik, E., Diener, E. & Seidlitz, L. (1993). Subjective well-being: The convergence and stability of self-report and non-self-report measures. *Journal of Personality*, 61, 317-342.
- Sartre, J. P. (1956). *Being and nothingness. A phenomenological essay on ontology*. New York: Philosophical Library.
- Sass, L. A. (1988). The self and its vicissitudes: An "archaeological" study of the psychoanalytic avant-garde. *Social Research*, 55, 551-607.
- Schmalt, H.-D. (1984). Die Attributionstheorie. In: D. Frey & M. Irlé (Eds.), *Theorien der Sozialpsychologie. Band I: Kognitive Theorien*. Bern: Hans Huber.
- Schneewind, K. A. (1999). Das Menschenbild in der Persönlichkeitspsychologie. In R. Oerter (Ed.), *Menschenbilder in der modernen Gesellschaft* (pp.22-39). Stuttgart: Ferdinand Enke Verlag.
- Schneider, D. J. & Blankmeyer, B. L. (1983). Prototype salience and implicit personality theories. *Journal of Personality and Social Psychology*, 44, 712-722.
- Schulz-Hardt, S. & Frey, D. (1997). Das Sinnprinzip: Ein Standbein des homo psychologicus. In H. Mandl (Ed.), *Bericht über den 40. Kongreß der Deutschen Gesellschaft für Psychologie in München 1996* (pp. 870-876). Göttingen: Hogrefe.
- Schwartz, M. D. & Leggett, M. S. (1999). Bad dates or emotional trauma? The aftermath of campus sexual assault. *Violence against Women*, 5(3), 251-271.

- Schwartz, S. H. & Bilsky, W. (1987). Toward a universal psychological structure of human values. *Journal of Personality and Social Psychology*, 53, 550-562.
- Schwarzer, R., & Born, A. (1997). Optimistic self-beliefs: Assessment of general perceived self-efficacy in thirteen cultures. *World Psychology*, 3(1-2), 177-190.
- Schwarzer, R. & Renner, B. (2000). *Perceived self-efficacy governing preventive nutrition: A longitudinal study of a community sample*. *Health Psychology*, 19, 487-495.
- Scribner, S. & Cole, M. (1973). The cognitive consequences of formal and informal education. *Science*, 182, 553-559.
- Segall, M. H., Campbell, D. T. & Herskovits, M. J. (1966). *The influence of culture on visual perception*. Indianapolis: Bobbs-Merrill.
- Segall, M. H. (1983). On the search for the independent variable in cross-cultural psychology. In S. H. Irvine & J. W. Berry (Eds.), *Human assessment and cultural factors* (pp. 127-138). New York: Plenum.
- Seligman, M. E. P. (1988, October). Boomer blues. *Psychology Today*, 50-55.
- Seligman, M. E. P. & Csikszentmihalyi, M. (2000). Positive Psychology. *American Psychologist*, 55, 5-14.
- Sharp, D., Cole, M. & Lave, Ch. (1979). Education and cognitive development: The evidence from experimental research. *Monographs*, 44, Nos 1-2.
- Shweder, R. A. (1991). *Thinking through cultures: Expeditions in cultural psychology*. Cambridge, MA: Harvard University Press.
- Shweder, R. A. & Bourne, E. J. (1984). Does the concept of the person vary cross-culturally? In R. A. Shweder & R. A. LeVine (Eds.), *Culture theory: Essays on mind, self, and emotion* (pp.158-199). New York: Cambridge University Press.
- Shweder, R. A. & LeVine, R. A. (Eds.) (1984). *Culture theory: Essays on mind, self, and emotion*. New York: Cambridge University Press.
- Silver, R. L. (1982). *Coping with an undesirable life event: A study of early reactions to physical disability*. Unpublished doctoral dissertation, Northwestern University, Evanston, Illinois.
- Silver, R. L., Boon, C. & Stones, M. H. (1983). Searching for meaning in misfortune: Making sense of incest. *Journal of Social Issues*, 39, 81-102.
- Singelis, T. M. (1994). Bridging the gap between culture and communication. In A.-M. Bouvy & F. J. R. van de Vijver (Eds.), *Journeys into cross-cultural psychology* (pp. 278-293). Amsterdam: Swets & Zeitlinger.
- Sinha, D. (1997). Indigenizing psychology. In J. W. Berry, Y. H. Poortinga & J. Pandey (Eds.), *Handbook of cross-cultural psychology: Vol. 1. Theory and method*. Boston: Allyn & Bacon.
- Sinha, J. & Verma, J. (1987). Structure of collectivism. In C. Kagitcibasi (Ed.), *Growth and progress in cross-cultural psychology* (pp. 201-203). New York: Swets North America.
- Skinner, B. E. (1974). *On behaviorism*. New York: Knopf.
- Solomon, S., Greenberg, J. & Pyszczynski, T. (1991). A terror management theory of social behavior: The psychological functions of self-esteem and cultural worldviews. *Advances in Experimental Social Psychology*, 24, 93-159.
- Sommer, K. L. & Baumeister, R. F. (1998). The construction of meaning from life events: empirical studies of personal narratives. In T. P. Wong & P. S. Fry (Eds.), *The human quest for meaning. A handbook of psychological research and clinical applications* (pp.143-161). Mahwah, NJ: Lawrence Erlbaum Associates.
- Spanier, G. B. & Castro, R. F. (1979). Adjustment to separation and divorce: A qualitative analysis. In G. Levinger & O. C. Males (Eds.), *Divorce and separation: Context, causes, and consequences* (pp. 211-227). New York: Basic Books.
- Stephan, W. G., Stephan, C. W. & Cabezas de Vargas, M. (1996). Emotional expression in Costa Rica and the United States. *Journal of Cross-Cultural Psychology*, 27, 147-160.
- Strange, C. C. & King, P. M. (1982). Intellectual development and its relationship to maturation during the college years. *Journal of Applied Developmental Psychology*, 2, 281-295.
- Strodtbeck, F. L. (1964). Considerations of metamethod in cross-cultural studies. *American Anthropologist*, (Special publication), 66 (3, part 2), 223-229.
- Stryker, S. (1986). Identity theory: Developments and extensions. In K. Yardley & T. Honess (Eds.), *Self and identity* (pp.89-104). New York: Wiley.
- Suh, E., Diener, E. & Fujita, F. (1996). Events and subjective well-being: Only recent events matter. *Journal of Personality and Social Psychology*, 70, 1091-1102.
- Suh, E., Diener, E., Oishi, S. & Triandis, H. C. (1998). The shifting basis of life satisfaction judgments across cultures: Emotions versus norms. *Journal of Personality and Social Psychology*, 74, 482-493.
- Sullivan, W. (1997). *The secret of the Incas. Myth, astronomy, and the war against time*. New York: Crown Publishers.
- Tate, L. (1982). Life satisfaction and death anxiety in aged women. *International Journal of Aging and Human Development*, 15 (4), 299-305.

- Tausch, R. (1995). Sinnerfahrungen. Bedeutung für unser Leben und Möglichkeiten der Förderung. Empirische Aspekte. In W. Kurz & F. Sedlak (Eds.), *Kompendium der Logotherapie und Existenzanalyse* (pp. 745-776). Tübingen: Verlag Lebenskunst.
- Taylor, S. E. (1983). Adjustment to threatening events: A theory of cognitive adaptation. *American Psychologist*, 38, 1161-1173.
- Taylor, S. J. & Ebersole, P. (1993). Young children's meaning in life. *Psychological Reports*, 73, 1099-1104.
- Taylor, S. E., Lichtman, R. R. & Wood, J. V. (1984). Attributions, beliefs about control, and adjustment to breast cancer. *Journal of Personality and Social Psychology*, 46, 489-502.
- Tellegen, A., Lykken, D. T., Bouchard, T. J., Wilcox, K. J., Segal, N. L. & Rich, S. (1988). Personality similarity in twins reared apart and together. *Journal of Personality and Social Psychology*, 54, 1031-1039.
- Terzani, T. (1997). *A fortune-teller told me*. London: Harper Collins Publishers.
- Thomson, P. & Sacks, G. (Eds.).(1994). *The Cambridge companion to Brecht*. Cambridge companions to Literature. Cambridge: Cambridge University Press.
- Thompson, S. C. (1991). The search for meaning following a stroke. *Basic and Applied Social Psychology*, 12, 81-96.
- Thompson, S. C. & Janigian, A. S. (1988). Life schemes: A framework for understanding the search for meaning. *Journal of Social and Clinical Psychology*, 7, 260-280.
- Tice, D. M. (1991). Esteem protection or enhancement? Self-handicapping motives and attributions differ by trait self-esteem. *Journal of Personality and Social Psychology*, 60, 711-725.
- Trevarthen, C. (1979). Communication and cooperation in early infancy: A description of primary intersubjectivity. In M. Bullowa (Ed.), *Before speech: The beginning of interpersonal communication* (pp. 321-347). London: Cambridge University Press.
- Triandis, H. C. (1987). Individualism and social psychological theory. In C. Kagitcibasi (Ed.), *Growth and progress in cross-cultural psychology* (pp.78-83). New York: Swets North America.
- Triandis, H. C. (1989). The self and social behavior in differing cultural contexts. *Psychological Review*, 96, 506-520.
- Triandis, H. C. (1990a). Cross-cultural studies of individualism and collectivism. In: *Nebraska Symposium on Motivation*, 1989. Lincoln/Ne.: University of Nebraska Press.
- Triandis, H. C. (1990b). *Theoretical and methodological approaches*. Paper presented for a workshop on Individualism-Collectivism held in Seoul, Korea. Ms.
- Triandis, H. C. (1995). *Individualism and collectivism*. San Francisco: Westview.
- Triandis, H. C., Malpass, R. & Davidson, A. (1973). Psychology and culture. In P. Mussen & M. Rosenzweig (Eds.), *Annual Review of Psychology*, Vol. 24. Palo Alto, California: Annual Reviews Inc.
- Triandis, H. C., Bontempo, R. & Villareal, J. (1988). Individualism and collectivism: cross-cultural perspectives on self-ingroup relationships. *Journal of Personality and Social Psychology*, 54 (2), 323-338.
- Tyler, S. A. (1969). (Ed.). *Cognitive Anthropology*. New York: Holt, Rinehart and Winston.
- Urton, G. (1983). El sistema de orientaciones de los incas y de algunos quechuahablantes actuales tal como queda reflejado en su concepto de la astronomía y del universo [The orientation system of the Incas and some current Quechua speakers, as reflected in their concept of astronomy and the universe]. *Antropológica*, 1, 209-238.
- Valsiner, J. (1989). *Human development and culture*. Lexington, MA: D. C. Heath.
- Valsiner, J. (1994). What is 'natural' about 'natural contexts'? Cultural construction of human development (and its study). *Infancia y Aprendizaje*, 66, 11-19.
- Vandello, J. & Cohen, D. (1999). Patterns of individualism and collectivism across the United States. *Journal of Personality and Social Psychology*, 77, 279-292.
- van de Vijver, F. J. R. & Leung, K. (2000). Methodological issues in psychological research on culture. *Journal of Cross-Cultural Psychology*, 31, 33-51.
- Vash, C. L. (1994). *Personality and adversity: Psychospiritual aspects of rehabilitation*. New York: Springer.
- Veenhoven, R. (1988). The utility of happiness. *Social Indicators Research*, 20, 333-354.
- Verma, J. & Sinha, J. B. P. (1993). Self referents and the concept of a happy life. *Psychological-Studies*, 38(2), 45-54.
- Veroff, J. (1983). Contextual determinants of personality. *Personality and Social Psychology Bulletin*, 9, 331-344.
- Vinden, P. G. (1996). Junin Quechua children's understanding of mind. *Child Development*, 67, 1707-1716.
- Vygotskij, L. S. (1962). *Thought and language*. Cambridge, MA: MIT Press.
- Vygotskij, L. S. (1978). *Mind in society: The development of higher psychological processes*. Cambridge, MA.: Harvard University Press.
- Walker, L. E. (1996). Assessment of abusive spousal relationships. In F. W. Kaslow (Ed.), *Handbook of relational diagnosis and dysfunctional family patterns* (pp. 338-356). New York: John Wiley & Sons.

- Watson, J. B. (1924). *Behaviorism*. Chicago: University of Chicago Press.
- Weber, M. (1930/1958). *The Protestant Ethic and the Spirit of Capitalism*. London : Allen & Unwin.
- Weiner, B. (1985). An attributional theory of achievement motivation and emotion. *Psychological Review*, 92, 548-573.
- Weisse, C. S. (1992). Depression and immunocompetence: A review of the literature. *Psychological Bulletin*, 111, 475-489.
- Weisz, J. R., Rothbaum, F. M. & Blackburn, T. C. (1984). Standing out and standing in: The psychology of control in America and Japan. *American Psychologist*, 39, 955-969.
- White, G. M. & Kirkpatrick, J. (Eds.) (1985). *Person, self, and experience: Exploring Pacific ethnopsychologies*. Los Angeles: University of California Press.
- Wills, T. A. (1981). Downward comparison principles in social psychology. *Psychological Bulletin*, 90, 245-271.
- Wolf, E. R. (1994). Perilous ideas: Race, culture, people. *Current Anthropology*, 35, 1-12.
- Wong, P. T. P. (1998a). Implicit theories of meaningful life and the development of the personal meaning profile. In T. P. Wong & P. S. Fry (Eds.), *The human quest for meaning. A handbook of psychological research and clinical applications* (pp.111-140). Mahwah, NJ: Lawrence Erlbaum Associates.
- Wong, P. T. P. (1998b). Meaning-centered counseling. In T. P. Wong & P. S. Fry (Eds.), *The human quest for meaning. A handbook of psychological research and clinical applications* (pp.395-435). Mahwah, NJ: Lawrence Erlbaum Associates.
- Wood, J. V., Taylor, S. E. & Lichtman, R. R. (1985). Social comparison in adjustment to breast cancer. *Journal of Personality and Social Psychology*, 49, 1169-1183.
- Wundt, W. (1911). *Völkerpsychologie*. Leipzig: Engelmann.
- Yalom, I. D. (1980). *Existential psychotherapy*. New York: Basic Books.
- Zika, S. & Chamberlain, K. (1992). On the relation between meaning in life and psychological well-being. *British Journal of Psychology*, 83, 133-145.